

Applicant Name:		CONTACT INFO FOR ALL LOAN CORRESPONDENCE		
DEALER/BROKER		SALESPERSON / LOAN OFFICER	PH #	EMAIL
ADDRESS		LOAN PROCESSOR / ASSISTANT	PH #	EMAIL
CITY / ST	PH #	OTHER	PH #	EMAIL

MANUFACTURED HOME	
MANUFACTURER (MAKE)	MODEL
YEAR	
NEW <input type="checkbox"/>	USED <input type="checkbox"/>
WIDTH	LENGTH
PRIMARY RESIDENCE <input type="checkbox"/>	SECONDARY HOUSING <input type="checkbox"/>
OTHER <input type="checkbox"/>	LAND/LOT PAYMENT \$
PROPERTY ADDRESS	
MANUFACTURED HOME PLACEMENT: (Only select one)	
RENTED LAND <input type="checkbox"/>	PARK <input type="checkbox"/>
PRIVATE PROPERTY: OWNED FREE & CLEAR <input type="checkbox"/>	PRIVATE PROPERTY: MORTGAGED LAND <input type="checkbox"/>
PRIVATE PROPERTY: RELATIVE'S LAND <input type="checkbox"/>	
COMMUNITY NAME	MANAGER
PH #	EMAIL ADDRESS

LOAN TYPE	
PURCHASE <input type="checkbox"/>	
REFINANCE <input type="checkbox"/>	
HOME ONLY <input type="checkbox"/>	LAND/HOME <input type="checkbox"/>
LANDPLUS (land-in-lieu) <input type="checkbox"/>	
FINANCING OPTIONS:	
(Land / Home ONLY)	CONSTRUCTION (New home + land + improvements) <input type="checkbox"/>
	ALL IN ONE (existing home & land) <input type="checkbox"/>
TERM REQUESTED:	FLOOR PLAN:
MOS	(inventory financing)
ORDERED HOME	STOCK UNIT
RATE BUYDOWN POINTS:	
# of pts _____	FINANCED
	POC

SALES INFORMATION

1	CASH SALE PRICE		TRADE-IN / DOWN PAYMENT	NOTES
2	SALES TAX (IF APPLICABLE)	14	MANUFACTURER YEAR	
3	OTHER	15	MODEL SIZE W L	
4	CASH SALES PRICE INCL TAX	16	TRADE-IN PAYOFF TO	
5	GROSS TRADE-IN			
6	LESS AMOUNT OWED	17	DOWN PAYMENT - WAS ANY BORROWED OR GIFTED? YES NO	
7	NET TRADE	18	IF YES, HOW MUCH?	
8	CASH DOWN PAYMENT	19	IF YES, WHERE WAS IT OBTAINED?	
9	TOTAL DOWN PAYMENT		NEW HOME INFORMATION	
10	AMOUNT FINANCED (or loan amount requested if refinance)	20	MANUFACTURER'S INVOICE	
11	ESTIMATED INSURANCE ESCROWS (if known) PER YEAR PER MONTH		NEW HOME SETUP & DELIVERY	
12	ESTIMATED MONTHLY TAXES (if known) PER YEAR PER MONTH	21	SINGLEWIDE DOUBLEWIDE	
13	SELLER CREDITS/CONCESSIONS		TRIPLEWIDE QUAD	

*******LAND / HOME CONSTRUCTION LOANS ONLY*******

22	HOME PURCHASE PRICE		IMPROVEMENTS	37	OTHER
23	SALES TAX	30	WELL / WATER HOOK-UP	38	OTHER
24	LAND PURCHASE PRICE (IF BEING PURCHASED) OR	31	SEPTIC / SEWER HOOK-UP	39	OTHER
25	LAND PAYOFF (IF APPLICABLE)	32	GRADING	40	OTHER
26	TOTAL IMPROVEMENTS (LINE 43)	33	DRIVEWAY	41	OTHER
27	TOTAL SALES PRICE (21 + 22 + 23 or 24 + 25)	34	POWER / ELECTRIC	42	OTHER
28	DOWN PAYMENT	35	BASEMENT	42	OTHER
29	AMOUNT FINANCED	36	GARAGE / CARPORT	44	TOTAL IMPROVEMENTS